Invest in **Cyberjaya Malaysia**

A Global Technology Hub

“The Global Technology Hub initiative aims to create high technology jobs for Malaysians and to make Cyberjaya a preferred investment hub for technology companies”

From Global Technology Hub Blueprint foreword by Tan Sri Dr. Mohd Irwan Serigar Abdullah

The technology industry in Malaysia has seen strong growth since 2012, adding over 9,000 jobs and over USD 3.1 billion to GDP. The industry’s contribution of more than 12% to GDP per annum is slated to increase to 17% by the year 2020 as the Government is committed to Malaysia’s digital economy through numerous measures under the New Economic Model, Economic Transformation Plan, Government Transformation Plan, Digital Malaysia and now the Global Technology Hub initiative.

As Malaysia’s first cybercity, Cyberjaya, under the purview of Cyberview, plays a crucial role in the development and growth of the national technology industry. Latest figures show that Cyberjaya employs 40,000 people and received USD 2.1 billion in total investment while its 815 companies, 43 of which are MNCs, generated a total of USD 2.9 billion in revenue. To sustain this growth, Cyberview developed a roadmap to elevate Cyberjaya into a Global Technology Hub.

Understanding that the success of Cyberjaya is contingent upon effective implementation, Cyberview acts as the dedicated government-owned company, driving efforts going forward. Cyberview is supported by strong public and private sector participation to realise a vibrant ecosystem for MNCs, SMEs and entrepreneurs to flourish and drive Cyberjaya’s economic growth.

On behalf of the Government and the Ministry of Finance, we are fully committed to the vision of Cyberjaya as a Global Technology Hub and will ensure the delivery of goals underpinned by Cyberview to the best of our ability.

The recently launched Cyberjaya City Centre project will act as a catalyst for this growth in investment by redefining a global technology city. This project supports Cyberjaya’s ecosystem across seven strategic dimensions – infrastructure, incentives, startups, SMEs, talent, partnerships and livability. Various key industry stakeholders have actively contributed by designing tailored enablers across these dimensions to enhance the different segments of the digital economy, and foster the necessary environment for accelerated growth of Cyberjaya as a Global Technology Hub.

Tan Sri Dr. Mohd Irwan Serigar Abdullah
Treasury Secretary General, Ministry of Finance Malaysia

Faris Yahaya
Managing Director, Cyberview

From Global Technology Hub Blueprint foreword

Faris Yahaya
Managing Director, Cyberview
Cyberview spearheads all long-term development strategies and activities in close collaboration with relevant national organisations. Cyberview also acts as the one-stop-centre that manages Cyberjaya’s day-to-day operations, including marketing and promoting Cyberjaya to Malaysian and foreign companies to establish R&D facilities in the tech city. Assistance in all aspects of your business is provided through investor relations services, including –

- Tailor-made incentive packages to suit your company needs
- Facilitation in regulatory matters
- Business matching and strategic partnerships
- Site selection assistance
- Talent facilitation

Cyberview is tasked to realise Cyberjaya’s aspirations as a global technology hub to support and drive the nation’s economic prosperity.

Cybercity Manager
Drive growth of Cyberjaya as a premier ICT Hub

Technology Hub Enabler
Transform Cyberjaya into a Global Technology Hub

Other services by Cyberview include –

Industry development initiatives –
- Enterprise development
- Talent development
- Clusters development

Tech hub development and management services –
- Consultancy
- Township management
- Planning and physical development
- Properties and facilities management

1996
Landowner
Develop basic infrastructure to enhance attractiveness in Cyberjaya

2005
Facilitator
Sell and lease land, construct buildings, support government-certified ICT companies via Cyberjaya development

2011
2014
Cybercity Manager
Technology Hub Enabler
Malaysia as your gateway into South East Asia

As one of the first founding 10 member states of the ASEAN community, Malaysia is set to chair the 26th ASEAN Summit in 2015.

Hello!

#1 on the English Proficiency Index, 2014
Malaysia has the highest English proficiency in Asia as confirmed by a leading international language education provider (EF Education First).

#3 on Global Service Location Index, 2014
Malaysia ranks 3rd as a global outsourcing destination (A.T. Kearney).

#5 in the IMD World Talent Ranking
Malaysia is able to develop, attract and retain talent for companies as confirmed by the #20 business school in the world (IMD).

#12 in the IMD World Competitive Yearbook, 2014
Malaysia is perceived well abroad through various competitive factors as confirmed by the #20 business school in the world (IMD).

#15 on FDI Contribution Index, 2014
Malaysia is a top destination for international investors (A.T. Kearney).

#18 on Ease of Doing Business Index, 2014
Malaysia ranks 18th globally and 2nd in ASEAN as its regulatory environment is conducive for business (World Bank).

More than 5,000 foreign companies, 2014
Malaysia has to date attracted more than 5,000 foreign companies from more than 40 countries (Malaysian Investment Development Authority).

Source: EF Education First, A.T. Kearney, World Bank, International Institute for Management Development, MIDA.
Cyberjaya has evolved from strength to strength driven by Cyberview, a tech hub enabler.

Cyberjaya attracted USD 2.1 bn in investments in 2013. As a result of these investments, approximately USD 2.9 bn of revenue was generated in 2013.

Cyberjaya’s contribution to Malaysia’s GDP in 2013 was more than 5% and is forecasted to increase significantly as it increases its presence in various technologies.

In 2014, Cyberview developed a roadmap to take Cyberjaya further by elevating it into a Global Technology Hub with Cyberjaya City Centre acting as a catalyst to create a vibrant ecosystem for MNCs, SMEs and entrepreneurs to flourish while propelling the city’s economic growth in 9 technology areas.
WHY CYBERJAYA?

OUR ECOSYSTEM

WORLD-CLASS INFRASTRUCTURE
Contemporary facilities and amenities
2nd most affordable office space in ASEAN

INVITING INCENTIVES
Comprehensive list of financial and non-financial incentives
100% tax exemptions for up to 10 years

EMERGING SMEs
High value-add services to propel SMEs to the next level
SMEs with market presence in over 200 countries

HOLISTIC STARTUP ENVIRONMENT
Vibrant startup scene that is gaining global traction
Home to largest startup incubator in ASEAN

SHARP MINDS AND THOUGHT LEADERS
Various talent initiatives to attain and retain the right human capital
45 universities located within 100km of Cyberjaya

SYNERGISTIC PARTNERSHIPS
Programmes & collaborations driven by the best in class
Collaborations to build awareness and market share in ASEAN

A LIVABLE COMMUNITY
Blend of cultural and modern living
48% of land reserved for greenery & amenities

In collaboration with community, alliance, commercial and affiliate partners
Source: MAD Incubator, Ministry of Higher Education, MIDA, Cyberview, MaGIC, and various tech park sources, InvestKL
1) Applicable to qualifying companies
WORLD-CLASS INFRASTRUCTURE
Cyberjaya is a city built upon a strong foundation of contemporary yet affordable infrastructure with an emphasis on sustainability.

OFFICE SPACES
Cyberjaya has the 2nd most affordable rates in Asia for renting office space; Cyberjaya’s rates are at least 33% more affordable than most office spaces across Asia.

<table>
<thead>
<tr>
<th>Rental/sq.ft (USD, 2015)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Danang (Vietnam)</td>
<td>0.49</td>
</tr>
<tr>
<td>CYBERJAYA MALAYSIA</td>
<td>0.68</td>
</tr>
<tr>
<td>Zhangjiang (China)</td>
<td>1.02</td>
</tr>
<tr>
<td>TSP (Thailand)</td>
<td>1.15</td>
</tr>
<tr>
<td>Innopols (South Korea)</td>
<td>1.2</td>
</tr>
<tr>
<td>Sun Tech (Philippines)</td>
<td>1.26</td>
</tr>
<tr>
<td>One North (Singapore)</td>
<td>1.63</td>
</tr>
</tbody>
</table>

Source: Various tech park websites

CUSTOMISED SPACE SOLUTIONS
We offer a wide range of exclusive locations, complete with state of the art facilities to create a conducive environment for your business.

<table>
<thead>
<tr>
<th>Offices</th>
<th>Rental / sq.ft (USD)</th>
<th>Unit size</th>
</tr>
</thead>
<tbody>
<tr>
<td>SME Technopreneur Centre 1</td>
<td>0.68</td>
<td>Min. 699 sq.ft</td>
</tr>
<tr>
<td>SME Technopreneur Centre 2</td>
<td>0.68</td>
<td>Min. 613 sq.ft</td>
</tr>
<tr>
<td>SME Technopreneur Centre 3</td>
<td>0.95</td>
<td>Min. 1,901 sq.ft</td>
</tr>
<tr>
<td>Cyberview 12</td>
<td>1.22</td>
<td>Avg. 26,000 sq.ft</td>
</tr>
<tr>
<td>Cyberview 12A</td>
<td>1.22</td>
<td>Avg. 19,000 sq.ft</td>
</tr>
</tbody>
</table>

Other space solutions include:
- Shaftsbury Square iTech Tower
- Century Square
- AXIS Eureka
- Neo Cyber
- Quill Buildings
- Prima Avenue
- CBD Perdana
- Enterprise Buildings

Source: Various tech park websites

Cyberjaya’s rates are at least 33% more affordable than most office spaces across Asia.

Malaysia also offers the 3rd most affordable electricity tariff rates for industrial properties.

<table>
<thead>
<tr>
<th>Electricity tariff/kWh (USD, 2015)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Vietnam</td>
<td>0.06</td>
</tr>
<tr>
<td>China</td>
<td>0.20</td>
</tr>
<tr>
<td>MALAYSIA</td>
<td>0.12</td>
</tr>
<tr>
<td>Singapore</td>
<td>0.25</td>
</tr>
<tr>
<td>South Korea</td>
<td>0.31</td>
</tr>
<tr>
<td>Philippines</td>
<td>0.44</td>
</tr>
</tbody>
</table>

Source: Various electricity providers

TELECOMMUNICATIONS
Cyberjaya provides access to hi-speed fiberoptic internet with speeds of 100 Mb per second through the Cyberjaya Metro Fibre Network. This is paired with globally competitive telecommunication tariffs as guaranteed by the National ICT agency. These tariffs are continuously benchmarked and reviewed to remain relevant to global and local economic standards.

<table>
<thead>
<tr>
<th>Telecom</th>
<th>Malaysia 0.12</th>
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<tbody>
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<td></td>
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</table>

AUXILIARY FACILITIES
Cyberjaya offers numerous supporting facilities which aid the core businesses of companies located in the area. Through industry collaborations with Multimedia University (MMU), a leading international university in Cyberjaya, MNCs may partake in joint research projects leveraging on MMU’s academic expertise and comprehensive research facilities.

MMU’s contribution to the national technology industry is reflected through on-campus laboratories, set-up by industry leaders such as:
- Panasonic
- IBM
- Motorola
- Intel
- Cisco
- NTT Communications
- Nokia
- Microsoft
- ViTroX
- CA Technologies

*All offices have rental rates ranging between USD 0.68 to USD 1.49 per sq.ft

*All offices have shared facilities including meeting rooms & boardrooms
SUSTAINABLE LIVING
Cyberjaya is one of Malaysia’s pioneer green townships with 48% of its land reserved for public amenities and greenery. Cyberjaya was also the first city to implement low carbon strategies in Malaysia. Several initiatives have been introduced in tandem with low carbon strategies, including –

District Cooling System
Used by all buildings, the system reduces electricity usage by more than 65% by utilising off-peak electricity at night to chill water for the buildings’ air-conditioning use during the day.

Green Buildings
Several Cyberjaya buildings are Leadership in Energy & Environment Design (LEED) and/or Green Building Index (GBI) certified to ensure the city realises its goal of reducing carbon emission by 21% by the year 2020.

Solar Power
Solar power is increasingly being used as an alternative energy source in Cyberjaya due to the abundance of sunlight all year round. So far, solar panels have been installed on five bus shelters, two Green Nomad Kiosks and on several rooftops, including the Cyberjaya Community Recycling Collection Centre.

Recycling Centre
The Cyberjaya Community Recycling Collection Centre cultivates a recycling habit amongst residents by offering enticing financial rewards for their contributions.
FINANCIAL INCENTIVES
Through numerous government organisations, Cyberjaya companies have access to highly competitive financial incentives across tax exemptions, capital allowances, double deductions and funding. Malaysia offers the second most competitive R&D incentives in Asia. Incentives offered to companies located in Cyberjaya include –

- Tax Benefits
  - Tax exemptions of up to 100% for up to 10 years
  - Allowances on capital expenditure related to the core business of up to 100%
  - Double deductions on R&D expenditure
- Funding is also available for businesses and projects at all stages of their life cycle

Deduction claimable on R&D expenditure (%)

<table>
<thead>
<tr>
<th>Country</th>
<th>0</th>
<th>100</th>
<th>200</th>
<th>300</th>
<th>400</th>
<th>500</th>
</tr>
</thead>
<tbody>
<tr>
<td>Singapore</td>
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<tr>
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<td>100</td>
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<td>400</td>
<td>500</td>
<td></td>
</tr>
</tbody>
</table>

Source: Ernst & Young

OTHER INCENTIVES
Non-financial rewards can also have substantial impact on fulfilling investment potential. Therefore, we offer several benefits to companies located in Cyberjaya such as –

- Freedom from local regulations
  - No restrictions on foreign ownership
  - No restrictions on international and local sources of funding
  - No restrictions on profit repatriation arising from investments
  - No restrictions on hiring knowledge workers locally and abroad
- A supportive environment
  - Strong legal framework for Intellectual Property protection
  - Access to a supportive informational network for collaboration and knowledge sharing
  - Access to international accreditation bodies and standards

*Incentives are only applicable to companies who meet selected criteria

In partnership with

[Images of logos]
EMERGING SMEs
Cyberjaya is home to over 240 enterprises past the startup stage and continuously assists in their growth through various initiatives

Technopreneur Enhancement
Training programmes related to several topics essential for success including industry specific technical skills, sales & marketing, strategy, leadership and other soft skills

Funding Access Facilitation
Pre & post-funding for all costs including equipment, infrastructure, hardware, software, operational costs can be accessed with our assistance

Market & Match
We sponsor medium enterprises to attend international expositions and conferences for global exposure in the pursuit of internationalising their customer base and partnerships

Success stories from Cyberjaya’s SMEs

IX Telecom is a Global Virtual Network Operator which improvises on the conventional VNO model to suit today’s market demands with emphasis on value creation, design flexibility and network robustness. IX Telecom first began as an SME in Cyberjaya and now provides its services to over 200 countries.

www.ixtelecom.net/

DreamEDGE is an engineering services firm based in Cyberjaya, with a focus on digital engineering such as computer aided design, data exchange services etc. These capabilities have resulted in several high profile clientele such as Nissan, Canon and Denso.

www.dreamedge.jp

Animonsta Studios Sdn. Bhd. continues to bring fresh content with good values. The products are enjoyed universally but contain a local touch through entertaining stories and memorable characters. Amongst their most notable work is Boboiboy, a highly successfully television series set for its launch as a full feature film in November 2015.

www.animonsta.com
Cyberjaya is home to a vibrant startup ecosystem, encompassing human capital, collaborative spaces, access to capital and accelerator programmes.

ACCELERATORS PROGRAMMES
- Cyberjaya is home to the Cyberview Living Lab Accelerator Programme, managed by two in-house accelerators, Infinite Ventures and Watchtower & Friends.
- The Startup House programme is also located in Cyberjaya with a specific focus on accelerating the completion of the minimum viable product for entrepreneurs in app development.
- The MAD Incubator, South East Asia’s largest business incubation company provides entrepreneurs tools, skills, knowledge, market access, and funding to help them Make A Difference.

HUMAN CAPITAL
- Startups can rely on platforms such as Startup Street, who pair bright young students with startups for immersive internship programmes.
- The K-Worker Development Centre by MDeC also holds multiple industry relevant workshops and development programmes for all startup needs.

FUNDING AND MENTORSHIP
- Startups in Cyberjaya also have direct access to capital, experienced mentors and prominent startup thought leaders through government organisations such as Cradle Fund, MAVCAP and MaGIC.

COLLABORATIVE SPACES
- Cyberjaya provides ample space through the MaGIC Co-working space and the Malaysian Animation Creative Content Centre to foster collaboration between entrepreneurs in the pursuit of inter-venture synergies.
BRIGHT MINDS

Cyberjaya has access to the right human capital from internationally-renowned universities with the right skills and innovation-based thinking.

In 2013, Malaysia had produced 560,359 ICT graduates. 45 universities out of Malaysia’s 76 universities are located within 100 km of Cyberjaya, providing a platform for MNCs, SMEs and startups to gain access to bright minds. 2 leading international universities within 100km of Cyberjaya include –

- **Universiti Malaya**
  (Ranked #32 in Asia according to QS University Rankings)

- **Multimedia University**
  (Top 200 in Computer Science & Information Systems)

Cyberjaya itself is also home to 2 leading international universities –

- **Universiti Kebangsaan Malaysia**
  (Ranked Top 20 university under 50 according to QS University Rankings)

- **Lim Kok Wing University**
  (Global Innovation Leadership Award Winner in 2013)

Quick Facts

Malaysian Graduates

- Malaysia is ranked #5 globally for developing, retaining and attracting talent
- Malaysia is one of the most educated countries in South East Asia with 1 in 10 graduates holding a Master’s degree

Source: MDeC, Ministry of Education Malaysia, International Institute for Management Development
Cyberjaya currently employs 40,000 professionals and is expected to increase this number by 12% per annum over the next 3 years.

In partnership with TalentCorp, the national human capital development agency, Cyberjaya is able to:
- Develop solutions to plug critical skill gaps
- Mediate between the private sector and government organisations for policy change
- Cater to specific company needs through –

**EXPERIENCED HOME-GROWN AND FOREIGN HUMAN CAPITAL**

<table>
<thead>
<tr>
<th>Initiative</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upskilling Programmes</td>
<td>Increases the employability of local talents and provides opportunities for employment of high skilled jobs among local fresh graduates</td>
</tr>
<tr>
<td>Returning Expert Programme</td>
<td>Facilitates the return of Malaysian professionals from abroad to work towards creating a world-class workforce in Malaysia and to drive the national Economic Transformation Programme</td>
</tr>
<tr>
<td>Overseas Outreach</td>
<td>Builds awareness on attractive career opportunities in Malaysia, attracting the best local &amp; foreign talent into Malaysia</td>
</tr>
<tr>
<td>Scholarship Talent Attraction &amp; Retention (STAR) Initiative</td>
<td>Allows Public Service Department (JPA) scholars who have studied abroad in leading international universities to serve their scholarship bond with key Malaysian companies that support the national Economic Transformation Programme (ETP) including the technology sector</td>
</tr>
<tr>
<td>Resident Pass – Talent</td>
<td>Grants highly qualified expatriate professionals, their spouses &amp; dependents in Malaysia visas to encourage a longer term contribution to Malaysia’s economy</td>
</tr>
</tbody>
</table>


**MDeC** conducts several initiatives in collaboration with other agencies to shape and develop future thought leaders, including –

**Industry-Academia Collaboration**
- Ensures graduates enter the workforce with industry relevant skill sets in technology
- Ensures the teaching skills of academic faculty members are improved through the Train-The-Trainer programme
- Forms long term talent development strategies based on comprehensive information from the talent analytics studies

**MyProCert**
- Provides significantly reduced certification fees, as well as receive the MyProCert (SRI) incentive which is reimbursed to companies and individuals who pass the required certification examination
- Results in savings of 25 - 88% from the usual certification fee

**K-Worker Development Centre**
- Accelerates the development of local knowledge workers through training labs and industry-academia collaborations

**Structured Internship Programme**
- Places undergraduate students in top-tier firms to promote high quality and industry relevant practical learning experiences
- Companies who participate in the programme are eligible for tax deductions encouraging further contribution to Malaysia’s technology talent development

**Job Camp**
- Offers technical and soft skills training for fresh graduates to ensure they develop the skill sets required to meet existing vacancies in the technology industry and to ensure companies have access to human capital suited to their specific needs

**In partnership with**

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**In partnership with**

With its headquarters located in Cyberjaya, the National Innovation Agency Malaysia or AIM, focuses on stimulating and developing the innovation ecosystem in Malaysia. AIM’s innovation cultivation programmes for both students and corporations include –

**UReka**
- An online open innovation platform where people share ideas, seek expertise, form collaborative teams, attract funding and customers, turning innovative ideas into tangible successes

**Genovasi**
- Genovasi is the only Design Thinking school in Malaysia and the leading regional partner for the Hasso Plattner Institute (HPI) School of Design Thinking at Potsdam University, Germany, a sister institute of the d.school at Stanford University
- Design Thinking is a human-centred approach to innovation that employs multidisciplinary teams, flexible environments and creative processes to generate user-focused products, services or experiences

**National Corporate Innovation Index**
- A measurement tool to provide companies with a comprehensive overview of crucial areas that need to be managed to boost their level of innovation


SYNERGISTIC PARTNERSHIPS
Cyberjaya has partnerships with the best in class – collaboratively creating synergistic value

In partnership with MDeC

Cyberjaya recognises that it is unable to reach its goals alone. Through collaboration with the national ICT agency, Multimedia Development Corporation (MDeC), Cyberjaya offers various programmes and initiatives to foster a supportive environment for MNCs and SMEs, including –

- Gaining global exposure during international conferences and events
- Assisting in the adoption of digital technology to boost productivity and efficiency
- Testing against internationally acceptable standards through MSC Malaysia Certified Solutions

MSC Malaysia Certified Solutions certifies locally made software products against an internationally accepted standard; the MSC Malaysia Software Product Assessment & Rating Standard. This international standard was developed by MDeC and TÜV Rheinland to assess the product quality element and process criteria of each software product.

*MSC Malaysia Status is Malaysia’s initiative for the ICT industry. Please refer to http://www.mscmalaysia.my/ for more info

Stanford is also home to one of the largest startup communities in Malaysia. Through collaborations with the Malaysian Global Innovation & Creativity Centre (MaGIC), Cyberjaya offers exclusive partnerships with Stanford University, Silicon Valley & INSEAD Business School via the following initiatives –

**e@Stanford Program**
- MaGIC sponsors qualified startups to participate in a two week immersion programme at Stanford University and Silicon Valley
- The first week is spent in an immersive innovation and entrepreneurship program at Stanford University for participants to gain knowledge on addressing real business issues they currently face
- The second week is spent networking in Silicon Valley, where participants can expand their global network and learn from the Silicon Valley startup community

**Stanford Go2market Programme**
- A one week programme held in MaGIC’s headquarters in Cyberjaya, it is designed for aspiring entrepreneurs yet to enter the market
- The programme is taught by the Stanford MBA programme faculty and exposes participants to the latest knowledge and frameworks in business model strategy, pricing, accounting, marketing, go-to-market strategy and pitching

**Social Entrepreneurship Bootcamp**
- Through a public-private partnership between Malaysia’s Ministry of Finance, MaGIC and HUB Singapore, the Social Entrepreneurship Bootcamp is a 48 hour programme modeled after the INSEAD MBA Entrepreneurship Bootcamp programme and is targeted at:
  - Current and aspiring social entrepreneurs
  - Non-profit managers and team members
  - Professionals
- The bootcamp is conducted by industry experts and promotes the understanding of social enterprises while connecting participants to on-the-ground social entrepreneurs and enabling participants to pitch ideas to impact investors and many others

MaGIC aims to catalyse the entrepreneurial ecosystem in Malaysia, bringing together the abundant resources from partners and communities alike and to develop entrepreneurs of enduring, high growth startups that will make a positive impact regionally and globally.

*Please refer to http://www.mymagic.my/ for more info*
Cyberjaya is located just 20 minutes away from Malaysia’s capital, Kuala Lumpur. Residents in both areas are able to capitalise on the food and culture of Kuala Lumpur, whilst experiencing the green and sustainable lifestyle Cyberjaya has to offer.

We also ensure the best working, lifestyle and safety standards are in place for your employees and guest through these initiatives—

- **CYBERJAYA**
  - The internationally renowned, green city
  - The recipient of UN’s Environmental Programme International Award for Livable Communities, 2013
  - Cyberjaya was selected by the Japanese Government as a model city for sustainable development, 2011
  - A prominent international community, 12% of which are expatriates, 2014
  - Home to numerous award-winning international schools such as elc International

- **KUALA LUMPUR**
  - The rich cultural heritage and world class city
  - Home to exotic culture and food heritage, scoring a top 10 spot on the world’s best food list by CNN, 2011
  - The #9 as the most visited city in the world by Euromonitor International, 2014
  - The #16 most livable city in the Asia by ECA International, 2015
  - A top 100 lowest cost of living city in the world by Mercer, 2014

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**PLACES OF INTEREST**
- **Petronas Twin Towers**
  - The world’s tallest twin towers

- **Batu Caves**
  - A naturally formed limestone cave and one of the most popular Hindu shrines outside of India

- **KL Bird Park**
  - The world’s largest free-flight walk-in aviary and is home to more than 3,000 birds and 200 species from all over the world

- **Kuala Lumpur Convention Centre**
  - Voted the best convention centre in Asia in 2009

- **Shaftsbury Convention Centre**
  - Complete with boardrooms, business centres, and VVIP press rooms

**CULTURE & HERITAGE**
- **Cultural Celebrations**
  - Festivals and celebrations held throughout the city

**NATURE & ADVENTURE**
- **Sporting Facilities**
  - Over 12 types of facilities available including five paintball fields, a driving range, and a 550 meter go-kart circuit

**BUSINESS & MICE**
- **Cyberjaya City Command Centre**
  - Acts as a central monitoring hub for all emergency and non-emergency services

**FOOD**
- **2 Michelin Star Restaurants**
  - Prominent Asian restaurants Nobu and Tim Ho Wan opened in KL in 2014

- ** Shaftsbury Convention Centre**
  - Over 200 food outlets including one of the most famous Arabian restaurants in Greater KL, Restoran SABA

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**Cyberjaya DTS** is a bus shuttle service to help ferry knowledge workers to Cyberjaya from the location as far as 80 kilometers away.

**Cyberjaya City Command Centre** with its state-of-the-art intelligent systems, acts as a central monitoring hub for all emergency and non-emergency services.

The Malaysia My Second Home (MM2H) programme allows foreign talent and their dependents to stay in Malaysia permanently on a multiple-entry pass. Cyberjaya also offers highly affordable rental rates, beginning at USD398 per month for 800 sq.ft.
All partnerships and programmes are facilitated by Cyberview and our networks including government organisations, social enterprises and other private sector participants.

### OUTCOME

**Cyberjaya will serve as your gateway into Malaysia and ASEAN**

Numerous opportunities beyond R&D exist in Cyberjaya, ranging from expansion opportunities into the ASEAN market to forming synergistic partnerships with other leading organisations located here.

1. **Shaping the Future**
   - Champion Malaysia’s and Cyberjaya’s Global Technology Hub ambition
   - Knowledge Exchange
     - Knowledge exchange between leading Cyberjaya companies across:
       - General competencies
       - Tech-specific expertise
   - Mentorship
     - Advise potential complementary startups under the Cyberview Living Lab Programme
   - Investment
     - Identify potential acquisition targets
     - Provide investment capital to SMEs and startups

2. **Providing Market Access and Awareness**
   - Expansion or further expansion into ASEAN markets
   - Pilot Programme
     - Use Cyberjaya, its companies & Cyberview’s partners as a test bed for new products
   - Innovation Showcase
     - Encourage general Cyberjaya public to experience innovative and drive user adoption
   - Community
     - Provide support in various public sector socio-economical incentives

3. **Forming Synergistic Partnerships**
   - Encouraging inter-company collaborations
   - Network and Linkages
     - Use Global Technology Hub network linkages to access & build relationship

### ALLIANCE PARTNER
- Our Alliance Partners become Cyberjaya ambassadors and participate in several initiatives involving knowledge sharing, providing mentorship to emerging companies and providing investment capital to Cyberjaya SMEs and startups
- These opportunities allow corporations of all sizes to take part in building the future tech giants of the world

### COMMERCIAL PARTNER
- Our Commercial Partners utilise Cyberjaya as the test bed for new products either through a product validation process with companies in Cyberjaya or through a public showcase of latest technologies
- Increased ASEAN market exposure and linkages
- Increased sales and market share
- Product validation opportunities

### COMMUNITY PARTNER
- Our Public Sector Partners support or champion social-economic initiatives with government organisations to build a thriving community in Cyberjaya
- Increased ASEAN market exposure and linkages
- Increased sales and market share

### AFFILIATE PARTNER
- Our Affiliate Partners leverage on our Global Technology Hub networks to build relationships and synergies with other leading companies in Cyberjaya
- Increased ASEAN market exposure and linkages
- Increased sales and market share

All partnerships and programmes are facilitated by Cyberview and our networks including government organisations, social enterprises and other private sector participants.
THE IMPORTANT FACTS YOU NEED TO KNOW

Who are the major players in Cyberjaya?
Major organisations that have established their global offices or data centres in Cyberjaya include these leading corporations:

- IBM
- HP
- AMD
- Huawei
- ZTE
- ATEC
- Infobip
- Fujitsu
- Anway
- Atos
- COFELY
- Energa
- HSBC
- Kenexa
- Petronas
- Shell
- Prudential
- AIG
- DHL
- Telenor
- Malaysia
- World Health Organisation
- T-Systems
- TM
- Wipro
- Tecnomar
- PLT
- Miteq
- LMIC
- Experian
- Cognizant

Can a company be 100% foreign owned?
Yes

Can a foreigner acquire or own a property in Cyberjaya Malaysia?
Yes

What is the minimum paid-up capital required?
The minimum paid-up capital required is USD 0.64. For further information, please visit http://www.ssm.com.my/

What is the tax structure like in Cyberjaya Malaysia?
Companies adhering to the selected criteria have the choice between 100% income tax exemptions for 10 years or 100% capital allowances for 5 years. For further information, please visit http://www.mida.gov.my/home/compilation-of-incentives/posts/

RESOURCES

General information

Agencies offering incentives and other initiatives
Multimedia Development Corporation (MDeC): http://www.mdec.my/
 Malaysian Green Technology Corporation: http://www.greentechmalaysia.my/

Agencies focused on the startup ecosystem
Malaysian Global Innovation and Creativity Centre (MaGIC): http://www.mymagic.my/
Infinite Ventures: http://www.infiniteventures.com/
Watchtower & Friends: http://www.watchtowerandfriends.com/
Startup House: http://www.mystartuphouse.com/
MAD Incubator: http://www.madincubator.com/
Startup Street: http://www.startupstreet.co/

Education providers
Multimedia University: http://www.mmu.edu.my/
LimKokWing University: http://www.limkokwing.edu.net/
University of Malaya: http://www.um.edu.my/
National University of Malaysia: http://www.ukm.edu.my/
ELC International School: http://www.elc.edu.my/
Seri Puteri Boarding School (Girls): http://www.seriputeri.edu.my/

Incentives
Malaysia My Second Home: http://www.mm2h.gov.my/
Compilation of incentives in Malaysia: http://www.mida.gov.my/

CONTACT FOR FURTHER ENQUIRIES

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